Manage Your Reference Library

The Reference Library is a shared space for storing your company's most used documents and links. It gives your team quick, reliable access to the information and resources they use every day.

Introduction

The Reference Library is your team's go-to spot for frequently used forms, disclosures, training materials, and other essential documents and links. It keeps everything your agents and admins rely on in one organized, easy-to-access place.

Once it's set up, the Reference Library is always within reach. Your team can access it from the main Reference page or directly within transactions, so whether they're prepping for a deal or in the middle of one, the right docs are never more than a few clicks away.

Admins manage the library behind the scenes. You can upload docs, add links, group items into categories, rename or update files, and remove anything that's no longer needed to keep your library clean, current, and useful.

How It Works

Admins Create the Library

Admins add documents and links, group them into categories, and keep everything organized and up to date. Each item can be named, categorized, and commented on to provide helpful context.

Admins can make changes to items as needed. When an item is no longer relevant, it can be removed to keep the library clean and focused.

Instantly Accessible

Once added, reference items are instantly available in two places:

- Reference Page: View, download, and email from one centralized spot.
- Transactions: Access reference docs directly within any transaction.

Searchable & Shareable

Team members can search, preview, and download reference items anytime. When needed, they can quickly email a reference to a client or teammate, even directly from a transaction.

Add a Reference Doc or Link

Add a document or link to your company's Reference Library to give your team fast, organized access to the resources they rely on.

Who Can Do This: Admins.

To add a Reference doc or link:

Go to Reference

• Click [Reference] from the top menu.

Choose What to Add

- To upload docs, click [+ Add Docs].
- To add links, click [+ Add Link].

Add & Name Your Reference

• Docs:

Drag files into the blue upload box, or click the box to select files from your computer. Then, enter a *Doc Name* for each file.

Jpload Reference Docs			
	Drag docs here or click	to choose	
	docs from your comput	ler	
ile Name	Doc Name	Category	
i le Name Iome_Inspection_Report.pdf	Doc Name Home Inspection Report	Category - Choose a Category -	×

• Links:

Enter a *Link Name*, then paste the *Link URL*.

rms, disclosures, and listing	presentations available to the	entire company.			
) Search 🛛 Email Do	s 🔒 Send for Signature	🖸 Add Link	Add Docs	Delete Docs	
Adobe - Compress PD					
Adobe - Compress PD	:				
m/ac	robat/online/compr	ess-odf.html			

Categorize the Reference

• From the Category dropdown, select an existing category or enter a new one.

Upload Reference Docs			pry- * X x pcs
	Drag docs here or clic docs from your comp	< to choose Iter	
File Name	Doc Name	Category	
Home_Inspection_Report.pdf	Home Inspection Report	- Choose a Category -	· ·
larket_Conditions_Advisory.pdf	Market Conditions Advisory		
		Contract Forms	000
		For Buyers	00
		For Sellers	
		Listing Forms	
		Misc. Forms	
		Office Forms	
		Tools	
		Training	

Save the Reference

- To save docs, click [Upload Docs].
- To save links, click [Add Link].
- Once saved, your team can view, download, and email the items from your Reference Library.

Add a Comment

Add a comment to a doc or link in your Reference Library to provide your team with valuable context, guidance, or next steps.

Who Can Do This: Admins.

To comment on a Reference item:

Go to Reference

• Click [Reference] from the top menu.

Select the Reference

• Click [📖] next to the doc or link you want to make a comment on.

Refere	nce Docs	S & Links esentations available to the e	entire company.						
) Search	🗠 Email Docs	A Send for Signature	🖸 Add Link	Add Docs	Delete Docs				
🕚 – F	or Buyers (10 do	<u>ocs)</u> 🗹					Added By	Added On	
🖹 Buy	er Brokerage Agi	reement					Hollis A.	Apr 15, 2025	Ę
Buy	ers Agency Discl	osure				0	Hollis A.	Apr 16, 2025	Ę
Pure Pure	chase Agreemer	nt					Hollis A.	Apr 15, 2025	Ę
Buy	ers Wire Fraud W	/arnina Disclosure					Hollis A.	Apr 16, 2025	Ę

Add or Edit a Comment

- To add a new comment, enter it in the yellow comment box.
- To update an existing comment, click [📝] to the right of the comment, then make your changes.

Reference Docs & Links Forms, disclosures, and listing presentations available to the entire company.		
Q Search ⊠ Email Docs 🛆 Send for Signature 📝 Add Link 😫 Add Docs 💮 Delete Docs		
● For Buyers (<u>10 docs</u>).	Added By	Added On
Buyer Brokerage Agreement	Hollis A.	Apr 15, 2025 🛞
Buyers Agency Disclosure	Hollis A.	Apr 16, 2025 🔅
Discloses that Pine Realty represents the buyer in this transaction.	-	save cancel

Save Your Comment

• Click [Save]. Once saved, your team can view the comment from your Reference Library.

Edit a Reference

Update an item in your Reference Library to rename or move it to a different category, keeping your shared resources accurate and easy to find.

Who Can Do This: Admins.

To make changes to a Reference item:

Go to Reference

• Click [Reference] from the top menu.

Choose What to Edit

- Find the doc or link you want to edit.
- Click [

Referen	ICE DOCS	& LINKS entations available to the e	ntire company.						
Q Search	🗠 Email Docs	🛆 Send for Signature	🖸 Add Link	Add Docs	Delete Docs				
🚺 + Fo	r Buyers (10 doc	<u>28)</u> 🗹				-	Added By	Added On	
6 – Fo	r Sellers (<u>11 docs</u>	s) 🗹				-	Added By	Added On	
📄 🗋 Listin	g Agreement					•	Hollis A.	Apr 15, 2025	Ę
🗟 Seller	rs Agency Disclos	sure				•	Hollis A.	or 16, 2025	Ę
Seller	rs Property Disclo	osure Statement (SPDS)				•	Hollis A.	Apr 1, 2025	Ę
📄 Lead	Based Paint Disc	losure				•	Hollis A.	Apr 16, 202	Ę
Affilia	ated Business Dis	closure				7 🗩	Hollis A.	Apr 16, 2025	Ę
Coun	nter Offer Form					•	Hollis A.	🕁 Download	
Repa	ir Request for Rep	pairs Response				•	Hollis A.	🖉 Rename / M	ove
Com	mission Agreeme	ent Between Brokers				•	Hollis A.	Convert to Fe	orm
Wire	Fraud Warning D	isclosure				-	Hollis A.	X Delete	

Update Details

- Update the item's name, and if needed, change the category.
- For links, you can also update the URL.

For Sellers (<u>11 docs</u>)			Added By	Added On	
Listing Agreement		9	Hollis A.	Apr 15, 2025	£3
Sellers Agency Disclosure		9	Hollis A.	Apr 16, 2025	{ <u>6</u>
Sellers Property Disclosure Statement (SPDS)		9	Hollis A.	Apr 16, 2025	£6
Lead Based Paint Disclosure		9	Hollis A.	Apr 16, 2025	£3
Affiliated Business Disclosure	For Sellers			- save	cance
Counter Offer Form		9	Hollis A.	Apr 16, 2025	Ę

Save Changes

• Click [Save] to apply your changes. The Reference Library will be updated immediately.

Reorder References

Change the order of docs and links in a Reference category to set your preferred order.

Who Can Do This: Admins.

To change the order of reference items:

Go to Reference

• Click [Reference] from the top menu.

Drag and Drop Items

- Click a doc or link, then hold and drag it.
- Drop it into a new position within the same category.

① + Company Images (1 doc) 亿		Added By	Added On
Contract Forms (5 docs) 2		Added By	Added On
Listing Contract		Hollis H.	Aug 5, 2021
Purchase Contract	-	Hollis H.	Apr 17, 2019
Proof of Funds	-	Hollis H.	Jan 25, 2019
Buyer's Agreement	-	Hollis H.	Jun 27, 2018
Lead Based Paint Disclosure	-	Hollis H.	Jun 27, 2018
•			
● + Listing Forms <u>(2 docs)</u>		Added By	Added On
1 + Miscellaneous Forms (8 docs)		Added By	Added On
Hew Closing Forms (4 docs)		Added By	Added On

Delete References

Remove items from your Reference Library when they're no longer needed.

Who Can Do This: Admins with permission to Delete any docs.

To delete an unneeded doc or link from your Reference Library:

Go to Reference

• Click [Reference] from the top menu.

Delete References

• Individual Item:

To delete a single item, click [$_{63}$] to the right of the doc or link you want to delete, then select [Delete].

Reference Docs & Links Forms, disclosures, and listing presentations available to the entire company.				
Q Search ☐ Email Docs 合 Send for Signature C Add Link 🔂 Add Docs © Delete Docs				
For Buyers (10 docs) 2	9	Added By	Added On	
Buyer Brokerage Agreement	•	Hollis A.	Apr 15, 2025	0
Buyers Agency Disclosure	-	Hollis A.	Apr 16, 2025	$\langle \odot \rangle$
Purchase Agreement	•	Hollis A.	or 15, 2025	٨
Buyers Wire Fraud Warning Disclosure	•	Hollis A.	Apr. 2025	٨
Market Conditions Advisory	•	Hollis A.	Apr 16, 202	٨
Affiliated Business Disclosure	7 🕈	Hollis A.	Apr 16, 2025	٢
① Contingency Removal Form	•	Hollis A.	🕁 Download	
Final Walkthrough Property Condition Verification	•	Hollis A.	Rename / Mov	/0
Appraisal Addendum Waiver	-	Hollis A.	Convert to For	m
Repair or Request for Repairs Addendum	-	Hollis A.	× Delete	Ļ

Multiple Items:

To delete multiple items, check the boxes next to the items you want to delete, then select

[Delete Docs] at the top of the page.

								_
Reference Docs	s & Links							
orms, discussions, and listing pr	esentations available to the enti	ire company.						
Q Selarch ☐ Email Docs	A Send for Signature	🛯 Add Link	Add Docs	Delete Docs				
For Buyers (10 d) 10 d	<u>ocs)</u> 🛙					Adde	d By Added On	
🗟 Buyer Brokerage Ag	reement					Hollis	A. Apr 15, 2025	
Buyers Agency Disc	losure					Hollis	A. Apr 16, 2025	
Purchase Agreeme	nt					Hollis	A. Apr 15, 2025	
🔋 🖻 Buyers Wire Fraud V	Varning Disclosure					Hollis	A. Apr 16, 2025	
Market Conditions /	Advisory					Hollis	A. Apr 16, 2025	
Affiliated Business D	Disclosure					Hollis	A. Apr 16, 2025	
Contingency Removements	val Form					Hollis	A. Apr 16, 2025	
Final Walkthrough P	roperty Condition Verificatio	ion			(Hollis	A. Apr 16, 2025	

Confirm Removal

• Click [Delete] again to confirm and permanently remove the selected items.

Building a Custom Training Library 🛛

Watch this to become a Pipeline Pro on the *Reference* **page**: Whether you need to implement initial roll-out training or ongoing training for new agents, you won't want to miss this session! You'll learn how to create custom training libraries that will help you train your team on the parts of Pipeline they need to know.

Who Can Do This: *Paperless Pipeline Pro Webinars* are for master admins and admins with permission to *View all transactions*.

⊠ 10:03

View more Paperless Pipeline Pro Webinars →

The Reference Page ⊠

Watch this to become a Pipeline Pro on the *Reference* page: This Pipeline Pro webinar covers the various options available on the *Reference* page as well as how to best utilize them.

Who Can Do This: *Paperless Pipeline Pro Webinars* are for master admins and admins with permission to *View all transactions*.

⊠ 6:29

View more Paperless Pipeline Pro Webinars →

Use Your Reference Library

View your Reference Library, search items by name, download what you need, or email docs and links to clients and teammates, all in just a few clicks.

Learn how to Use Your Reference Library