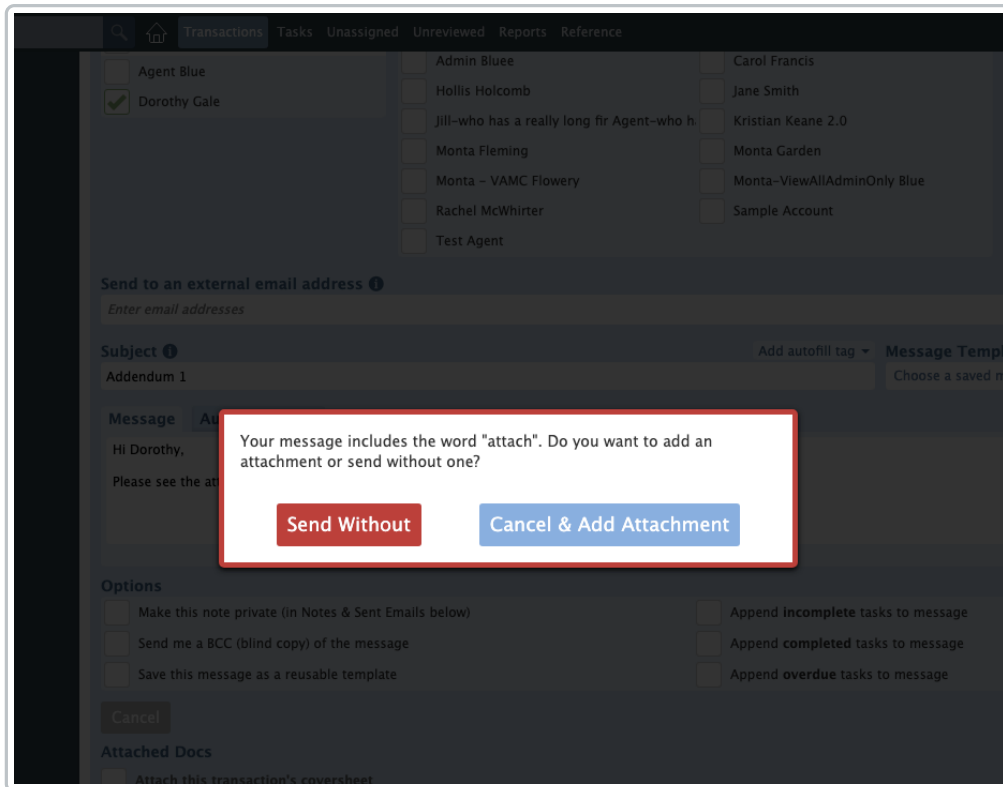


What's New (February 28, 2021)

No more forgotten attachments: When sending a message from Pipeline, the system will warn you if you've mentioned you'll be attaching a doc but haven't attached one.



COMMISSION MODULE

View itemized deductions on key reports: Include a breakdown of deduction amounts on the Agent Income and Commissions & Closings reports by selecting the "Include Deduction Details" option when running the reports. To continue to view deduction totals only, leave the option unchecked.

[Learn more about commission module reports here →](#)

Search address, mls, agent, seller, buyer

Transactions

Tasks

Unassigned

Unreviewed

Reports

Reference

Transaction Commission Summary

3% listing / 3% buying

Admin Info

This is a sample transaction. When you're ready to delete this transaction, click "Delete this transaction" from the bottom right corner of this page.

Assistants on this transaction:

Jonathan Carey (sample user)

Gross Disbursement

Distributable commission	\$7,500.00
Tammy Sheldon (sample user)	
Agent's gross commission	\$6,750.00
Contribution to broker's gross	\$750.00
Wingman Group	
Broker's gross commission	\$750.00

Edit Prev Step

Fees & Deductions

Broker's Fees & Deductions

Tammy Sheldon (sample user) - Fees & Deductions

Marketing Fee

1%

%

Tax

\$

% Basis: Agent Gross

Calculate & Continue

Co-op Brokerage Commission & Special Instructions

Cooperating Brokerage

Amount

\$

Company name / info

CDA instructions (to be shown above Payables)

CDA Instructions Top

CDA instructions (to be shown below Payables)

CDA Instructions Bottom

Auto-calculate sales volume: When there is more than one agent on the side of a transaction, Pipeline can automatically allocate sales volume to match the agents' split of commission. Turn this feature on from the [Company Settings](#) page if it fits your company's needs.

[Learn more about managing commissions here →](#)

Search address, mls, agent, seller, buyer

Transactions

Tasks

Unassigned

Unreviewed

Reports

Reference

Admin Info

AGENT SERVICES: (Next to the corresponding service, add Y for Yes or N for No):

Gift Delivery - _

Yard Sign Delivery - _

Close Out in MLS - _

Calculated Commission Amounts

Commission Type	Listing
Gross Commission:	\$5,000.00
Franchise fee:	\$10.00
Net (Gross - Referral - Franchise fee):	\$4,990.00

Next, we will help you distribute the broker/agent commission of \$4,990.00.

Edit Prev Step

Broker / Agent Commission Disbursement

Distribute Listing Commission:

\$4,990.00

1 Distribute listing gross between 2 agents

Phil Dunphy	50%	%
Charles Leifer	50%	%

2 Allocate sales volume and units

	Sales Volume	Unit
Phil Dunphy	\$50000.00	0.5
Charles Leifer	\$50000.00	0.5

3 Specify agent / brokerage splits

	Brokerage	Agent
Phil Dunphy	%	%
Charles Leifer	%	%

Calculate & Continue

Fees & Deductions

Run Agent Income report by fiscal year: "Last Fiscal Year" and "Current Fiscal Year" date range options allow you to run the Agent Income report based on an agent's fiscal year.

[Learn more about the Agent Income Report here →](#)

